NOVUS Goals

- Advance New American University design aspirations
- Generate resources for construction and maintenance of intercollegiate athletic facilities
- Create an urban, mixed-use smart city development at ASU Tempe and Downtown Tempe
- Enhance economic development for Tempe and the Valley
Master Development Conceptual Plan
Marina Heights

As the largest office development in Arizona history, Marina Heights offers amenities for tenants of the building as well as the surrounding community.

Developed by Ryan Companies and Sunbelt Holdings, Marina Heights features 2 million sq. ft. of office space and up to 60,000 sq. ft. of retail space. Five buildings act as a regional hub for State Farm Insurance with 10 acres that are open to the public.
Phase III Build Out

- Hotel
- Medium-density residential
- Shaded walkway and gateway element
- G Street active ground-floor retail
- Food / Retail Venue
- Retail street frontage incorporated into parking garage
- Medium-density office
- ASU ISTB-7
- TOD hub
- Existing canal to be incorporated into park design
- Existing LRT station
Interconnectivity
Finance and Tuition
Net Position ($ in Millions)

Fiscal year ended June 30

- Invested in capital assets, net
- Restricted
- Unrestricted
- GASB 68 and GASB 45 Adjustment
### Revenue Diversification ($ in Millions)

<table>
<thead>
<tr>
<th>Fiscal Year ended June 30</th>
<th>State appropriations</th>
<th>Federal fiscal stabilization funds</th>
<th>Tuition and fees, net</th>
<th>Grants and contracts</th>
<th>TRIF and research infrastructure</th>
<th>Financial aid grants; private gifts</th>
<th>Other sources</th>
<th>Auxiliary enterprises</th>
<th>Other sources</th>
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<tbody>
<tr>
<td>2007</td>
<td>$423 $31%</td>
<td>$346 $29%</td>
<td>$1,194 31%</td>
<td>$1,358 $11%</td>
<td>$1,091 30%</td>
<td>$1,183 33%</td>
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<tr>
<td>2008</td>
<td>$468 $32%</td>
<td>$391 $30%</td>
<td>$1,301 $31%</td>
<td>$1,417 $11%</td>
<td>$1,091 30%</td>
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<td>2009</td>
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<td>$270 $20%</td>
<td>$1,317 $31%</td>
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<td>2010</td>
<td>$381 $22%</td>
<td>$212 $16%</td>
<td>$1,301 $31%</td>
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<td>2015</td>
<td>$478 $37%</td>
<td>$251 $19%</td>
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<td>2016</td>
<td>$533 $41%</td>
<td>$272 $20%</td>
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<tr>
<td>2017</td>
<td>$593 $45%</td>
<td>$293 $21%</td>
<td>$1,301 $31%</td>
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Net Tuition Revenues ($ in Millions)

Fiscal year ended June 30
Net Tuition per Full Time Student

Fiscal year ended June 30

- 2008: $6,786
- 2009: $7,203
- 2010: $8,090
- 2011: $8,975
- 2012: $10,395
- 2013: $10,881
- 2014: $11,474
- 2015: $12,300
- 2016: $12,721
- 2017: $12,672
Thank You